

Hillsborough

+ 3.6%

Change in
New Listings

- 8.2%

Change in
Closed Sales

+ 13.2%

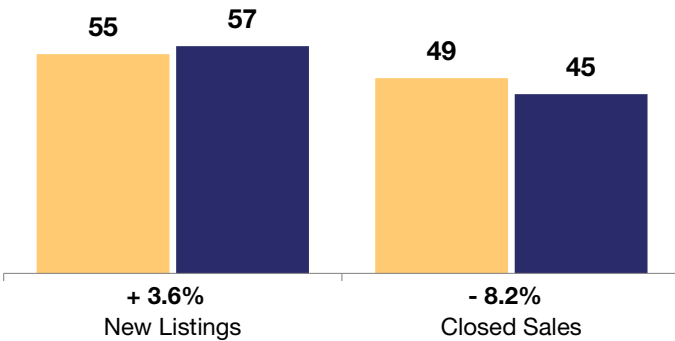
Change in
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	55	57	+ 3.6%	551	433	- 21.4%
Closed Sales	49	45	- 8.2%	427	401	- 6.1%
Median Sales Price*	\$284,460	\$322,000	+ 13.2%	\$290,000	\$306,000	+ 5.5%
Average Sales Price*	\$327,497	\$382,457	+ 16.8%	\$322,123	\$363,616	+ 12.9%
Total Dollar Volume (in millions)*	\$16.0	\$17.2	+ 7.2%	\$137.5	\$145.8	+ 6.0%
Percent of Original List Price Received*	97.4%	99.7%	+ 2.4%	97.5%	98.8%	+ 1.3%
Percent of List Price Received*	98.5%	100.3%	+ 1.8%	99.0%	99.5%	+ 0.5%
Days on Market Until Sale**	32	33	+ 3.1%	37	41	+ 10.8%
Inventory of Homes for Sale	137	72	- 47.4%	--	--	--
Months Supply of Inventory	3.4	1.8	- 47.1%	--	--	--

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

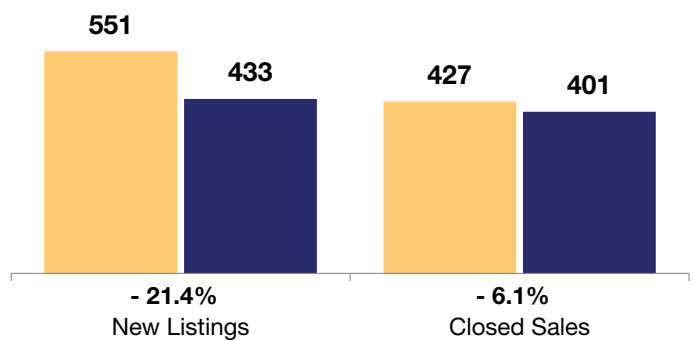
October

■ 2019 ■ 2020

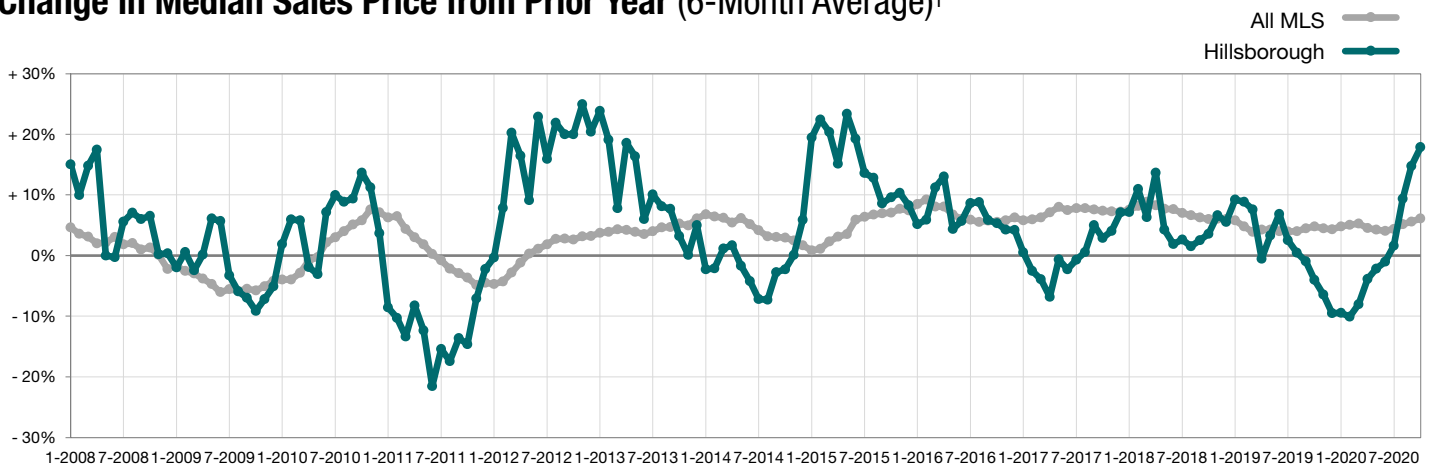


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period