

## Entire Triangle Region

**+ 7.3%**

Change in  
New Listings

**+ 22.4%**

Change in  
Closed Sales

**+ 7.1%**

Change in  
Median Sales Price

	October			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	4,124	<b>4,426</b>	+ 7.3%	44,156	<b>43,493</b>	- 1.5%
Closed Sales	3,490	<b>4,273</b>	+ 22.4%	35,130	<b>37,768</b>	+ 7.5%
Median Sales Price*	\$280,000	<b>\$300,000</b>	+ 7.1%	\$277,630	<b>\$292,259</b>	+ 5.3%
Average Sales Price*	\$321,718	<b>\$350,761</b>	+ 9.0%	\$316,782	<b>\$335,798</b>	+ 6.0%
Total Dollar Volume (in millions)*	\$1,122.8	<b>\$1,498.8</b>	+ 33.5%	\$11,125.4	<b>\$12,679.7</b>	+ 14.0%
Percent of Original List Price Received*	97.7%	<b>99.6%</b>	+ 1.9%	98.1%	<b>98.7%</b>	+ 0.6%
Percent of List Price Received*	98.9%	<b>100.1%</b>	+ 1.2%	99.1%	<b>99.5%</b>	+ 0.4%
Days on Market Until Sale**	32	<b>20</b>	- 37.5%	31	<b>28</b>	- 9.7%
Inventory of Homes for Sale	9,227	<b>4,767</b>	- 48.3%	--	--	--
Months Supply of Inventory	2.7	<b>1.2</b>	- 55.6%	--	--	--

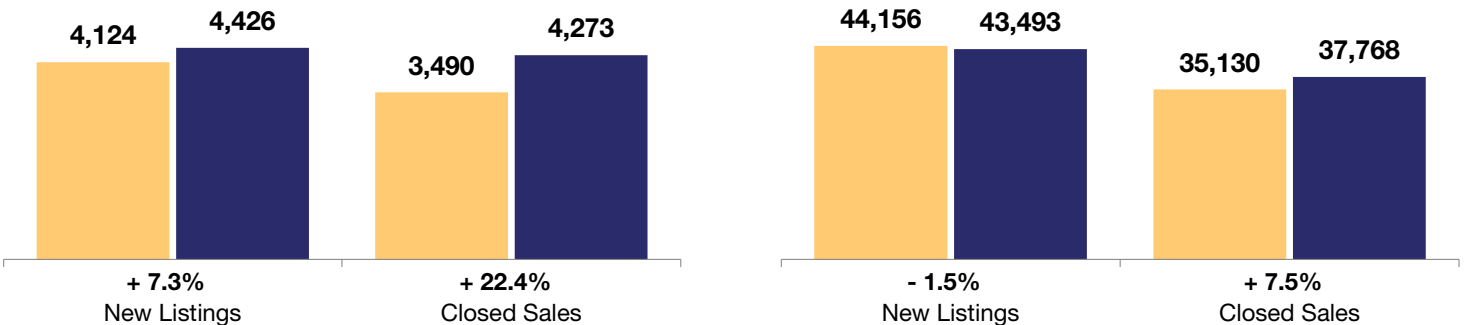
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### October

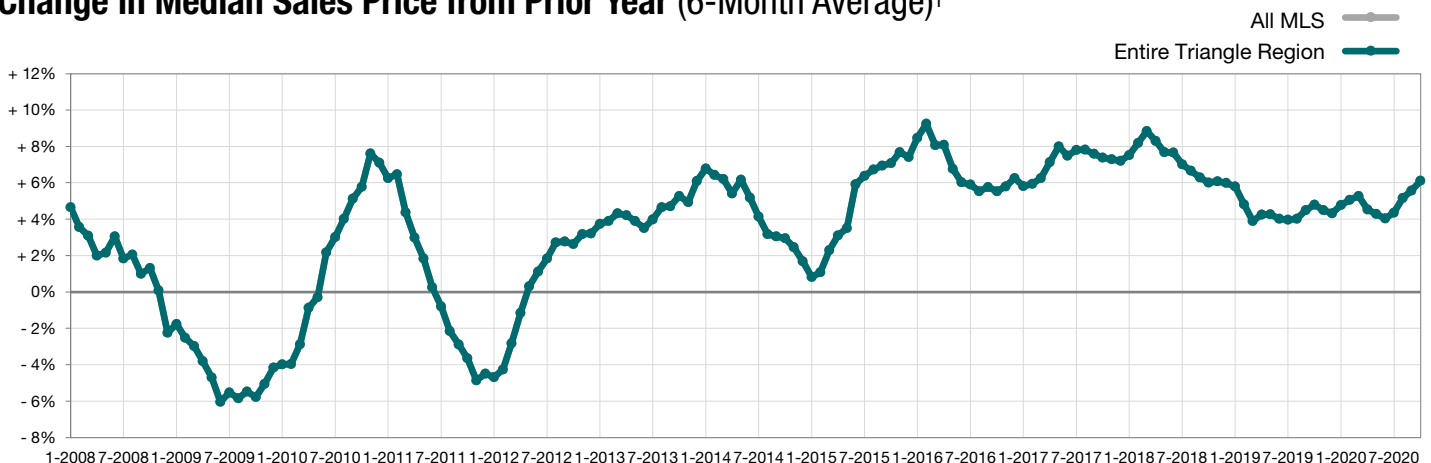
2019 2020

### Year to Date

2019 2020



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period