

Hillsborough

+ 54.5%

Change in
New Listings

+ 10.3%

Change in
Closed Sales

+ 24.1%

Change in
Median Sales Price

	January			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	44	68	+ 54.5%	44	68	+ 54.5%
Closed Sales	29	32	+ 10.3%	29	32	+ 10.3%
Median Sales Price*	\$245,000	\$303,983	+ 24.1%	\$245,000	\$303,983	+ 24.1%
Average Sales Price*	\$270,572	\$367,681	+ 35.9%	\$270,572	\$367,681	+ 35.9%
Total Dollar Volume (in millions)*	\$7.8	\$11.8	+ 49.9%	\$7.8	\$11.8	+ 49.9%
Percent of Original List Price Received*	97.1%	99.3%	+ 2.3%	97.1%	99.3%	+ 2.3%
Percent of List Price Received*	98.5%	99.2%	+ 0.7%	98.5%	99.2%	+ 0.7%
Days on Market Until Sale**	49	41	- 16.3%	49	41	- 16.3%
Inventory of Homes for Sale	114	108	- 5.3%	--	--	--
Months Supply of Inventory	3.1	2.6	- 16.1%	--	--	--

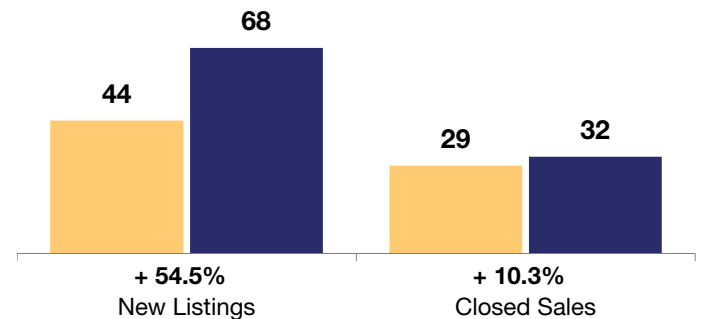
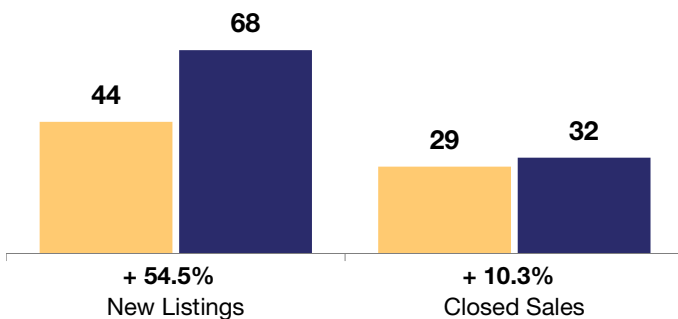
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

January

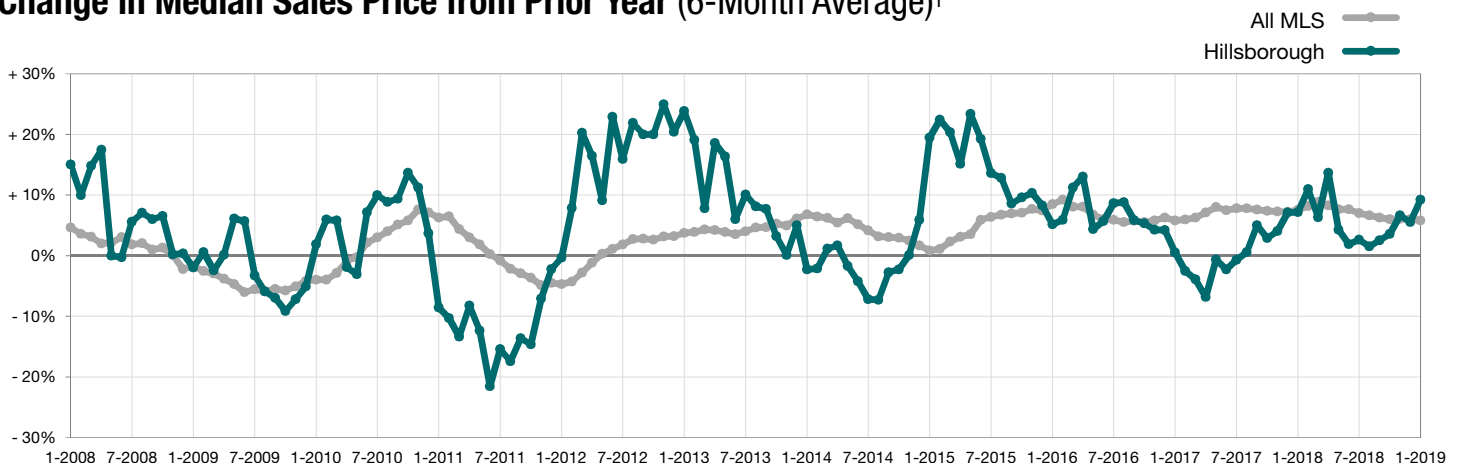
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period