

Chapel Hill / Carrboro

+ 7.0%

Change in
New Listings

- 3.4%

Change in
Closed Sales

- 2.6%

Change in
Median Sales Price

	December			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	71	76	+ 7.0%	2,334	2,373	+ 1.7%
Closed Sales	118	114	- 3.4%	1,829	1,894	+ 3.6%
Median Sales Price*	\$399,950	\$389,684	- 2.6%	\$370,000	\$382,451	+ 3.4%
Average Sales Price*	\$447,256	\$449,125	+ 0.4%	\$409,388	\$421,957	+ 3.1%
Total Dollar Volume (in millions)*	\$52.8	\$51.2	- 3.0%	\$748.8	\$798.8	+ 6.7%
Percent of Original List Price Received*	97.2%	96.5%	- 0.7%	97.3%	97.9%	+ 0.6%
Percent of List Price Received*	98.4%	98.1%	- 0.3%	98.6%	99.0%	+ 0.4%
Days on Market Until Sale**	50	57	+ 14.0%	50	43	- 14.0%
Inventory of Homes for Sale	381	393	+ 3.1%	--	--	--
Months Supply of Inventory	2.5	2.6	+ 4.0%	--	--	--

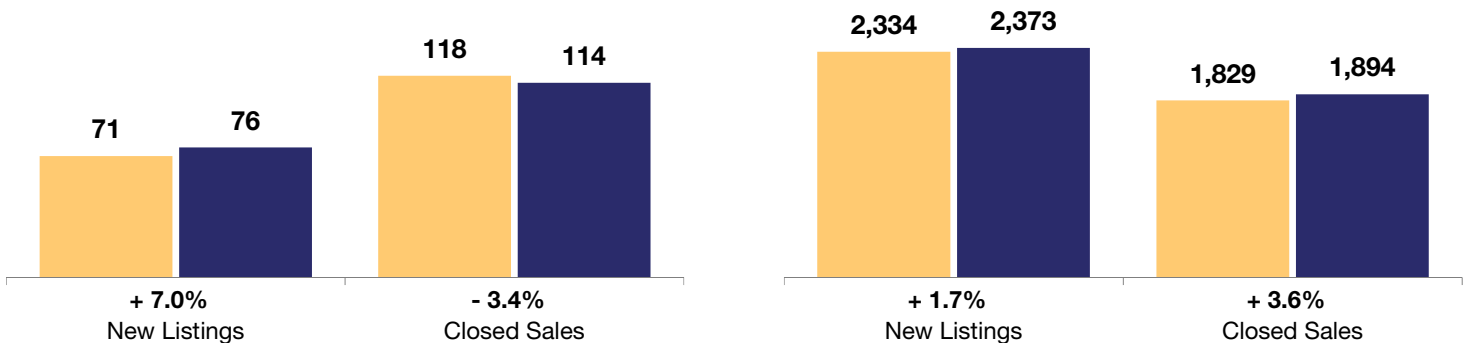
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

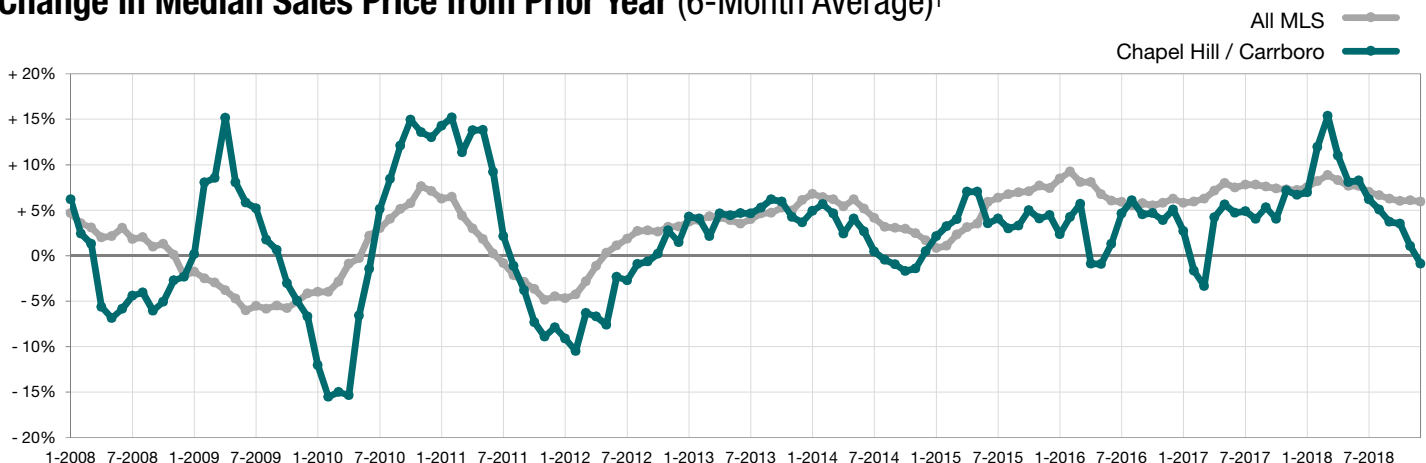
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period