

## Hillsborough

**+ 39.5%**

Change in  
New Listings

**- 33.3%**

Change in  
Closed Sales

**+ 41.0%**

Change in  
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	38	53	+ 39.5%	517	541	+ 4.6%
Closed Sales	39	26	- 33.3%	376	422	+ 12.2%
Median Sales Price*	\$280,000	<b>\$394,900</b>	+ 41.0%	\$277,700	<b>\$287,540</b>	+ 3.5%
Average Sales Price*	\$318,428	<b>\$418,653</b>	+ 31.5%	\$306,372	<b>\$326,389</b>	+ 6.5%
Total Dollar Volume (in millions)*	\$12.4	<b>\$10.9</b>	- 12.4%	\$115.2	<b>\$137.4</b>	+ 19.3%
Percent of Original List Price Received*	97.0%	<b>95.5%</b>	- 1.5%	97.6%	<b>98.3%</b>	+ 0.7%
Percent of List Price Received*	99.0%	<b>97.5%</b>	- 1.5%	98.5%	<b>99.3%</b>	+ 0.8%
Days on Market Until Sale**	41	<b>47</b>	+ 14.6%	44	<b>41</b>	- 6.8%
Inventory of Homes for Sale	152	<b>119</b>	- 21.7%	--	--	--
Months Supply of Inventory	4.4	<b>2.7</b>	- 38.6%	--	--	--

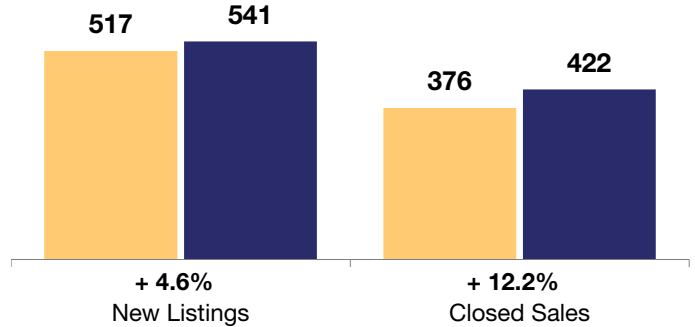
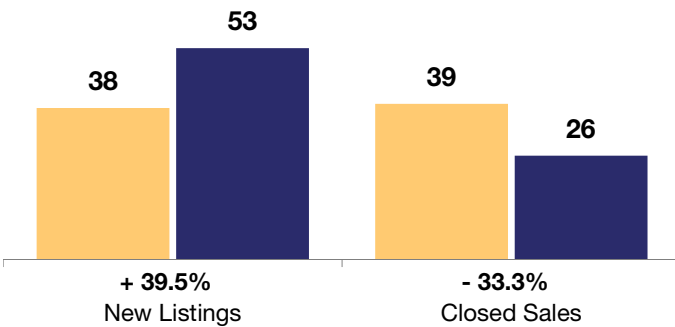
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### October

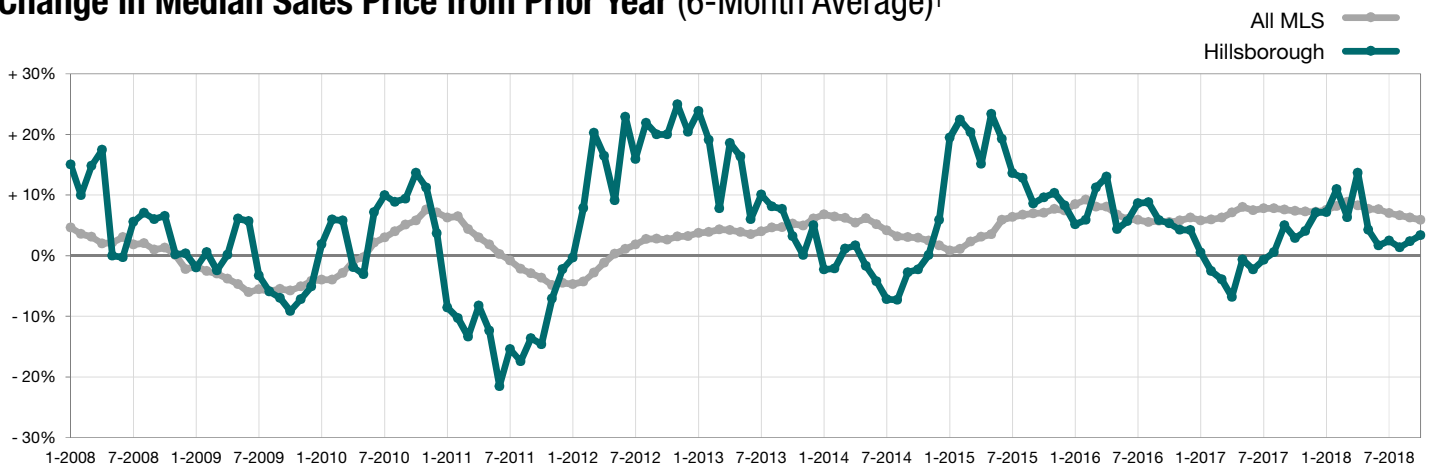
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period