

Entire Triangle Region

+ 1.4%

Change in
New Listings

- 0.9%

Change in
Closed Sales

+ 3.5%

Change in
Median Sales Price

	October			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	3,617	3,666	+ 1.4%	42,540	42,572	+ 0.1%
Closed Sales	3,133	3,106	- 0.9%	33,262	33,586	+ 1.0%
Median Sales Price*	\$250,000	\$258,721	+ 3.5%	\$249,000	\$265,000	+ 6.4%
Average Sales Price*	\$286,228	\$298,547	+ 4.3%	\$286,884	\$302,437	+ 5.4%
Total Dollar Volume (in millions)*	\$896.8	\$927.0	+ 3.4%	\$9,538.3	\$10,152.8	+ 6.4%
Percent of Original List Price Received*	97.9%	97.7%	- 0.2%	98.1%	98.5%	+ 0.4%
Percent of List Price Received*	98.9%	98.9%	0.0%	99.0%	99.3%	+ 0.3%
Days on Market Until Sale**	33	32	- 3.0%	34	30	- 11.8%
Inventory of Homes for Sale	8,949	8,590	- 4.0%	--	--	--
Months Supply of Inventory	2.7	2.6	- 3.7%	--	--	--

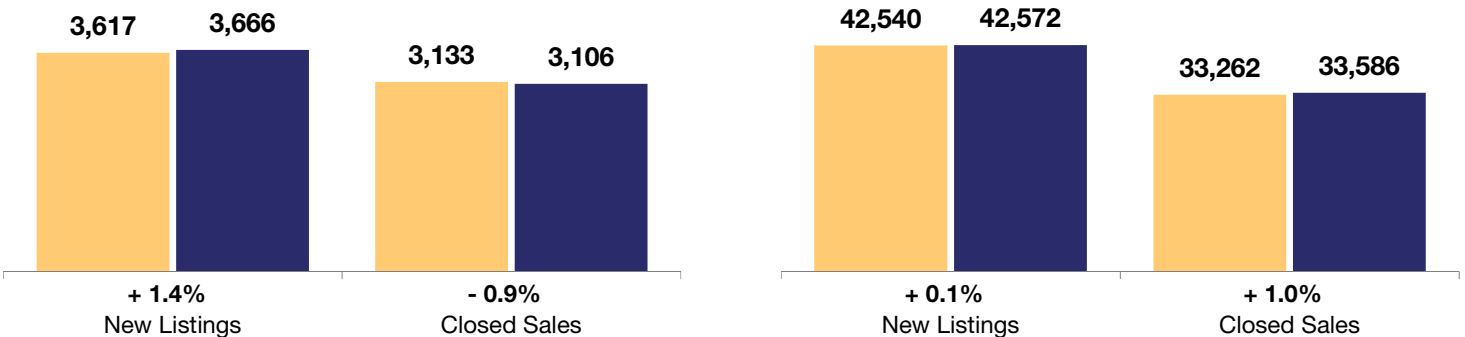
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

October

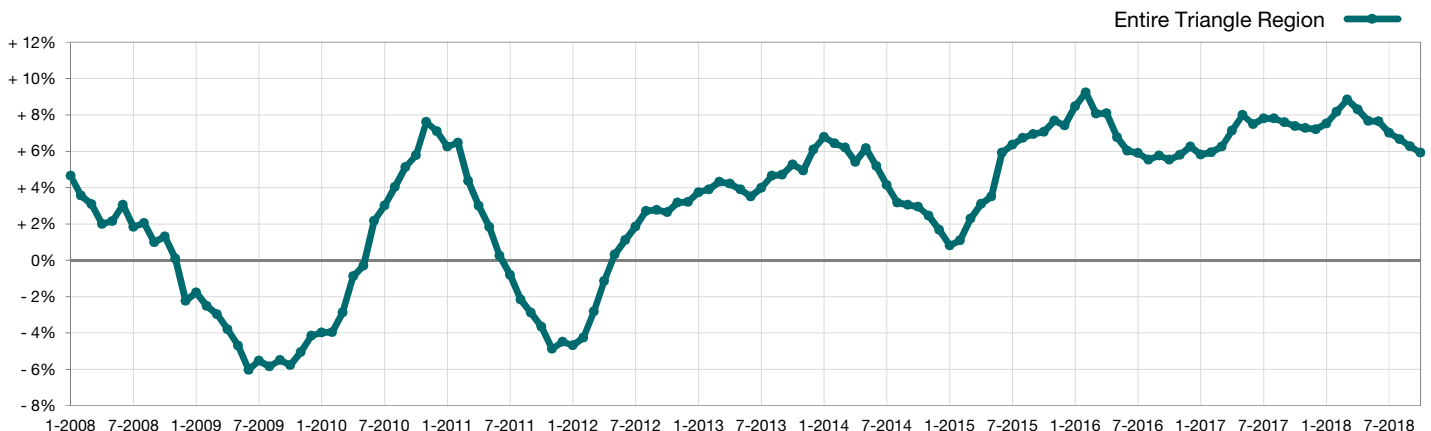
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period