

Wake County

- 20.5%

Change in
New Listings

- 16.6%

Change in
Closed Sales

+ 7.1%

Change in
Median Sales Price

| | September | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|--------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 2,029 | 1,614 | - 20.5% | 20,499 | 19,704 | - 3.9% |
| Closed Sales | 1,735 | 1,447 | - 16.6% | 16,069 | 15,745 | - 2.0% |
| Median Sales Price* | \$280,000 | \$300,000 | + 7.1% | \$284,000 | \$303,000 | + 6.7% |
| Average Sales Price* | \$318,281 | \$333,341 | + 4.7% | \$324,083 | \$342,046 | + 5.5% |
| Total Dollar Volume (in millions)* | \$552.2 | \$482.3 | - 12.7% | \$5,207.0 | \$5,385.2 | + 3.4% |
| Percent of Original List Price Received* | 98.4% | 98.4% | 0.0% | 98.7% | 98.9% | + 0.2% |
| Percent of List Price Received* | 99.3% | 99.4% | + 0.1% | 99.5% | 99.6% | + 0.1% |
| Days on Market Until Sale** | 25 | 26 | + 4.0% | 26 | 24 | - 7.7% |
| Inventory of Homes for Sale | 4,239 | 3,949 | - 6.8% | -- | -- | -- |
| Months Supply of Inventory | 2.5 | 2.3 | - 8.0% | -- | -- | -- |

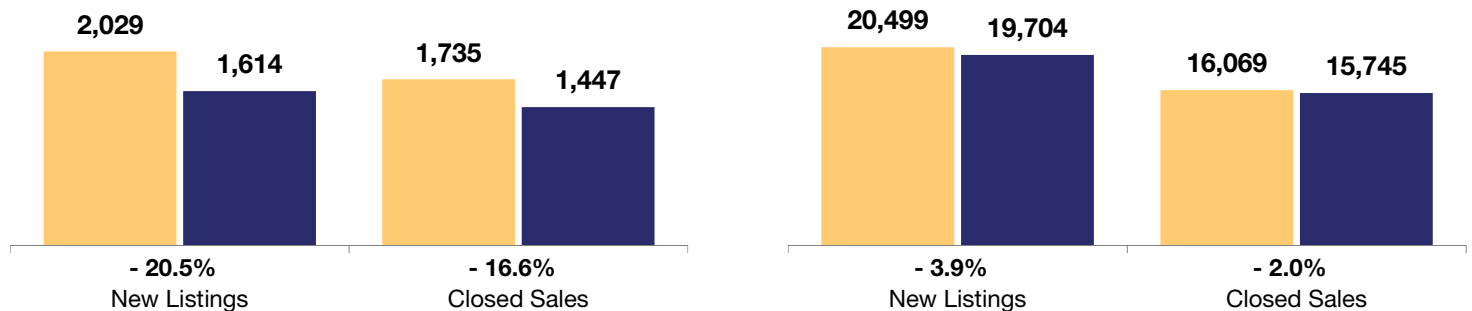
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

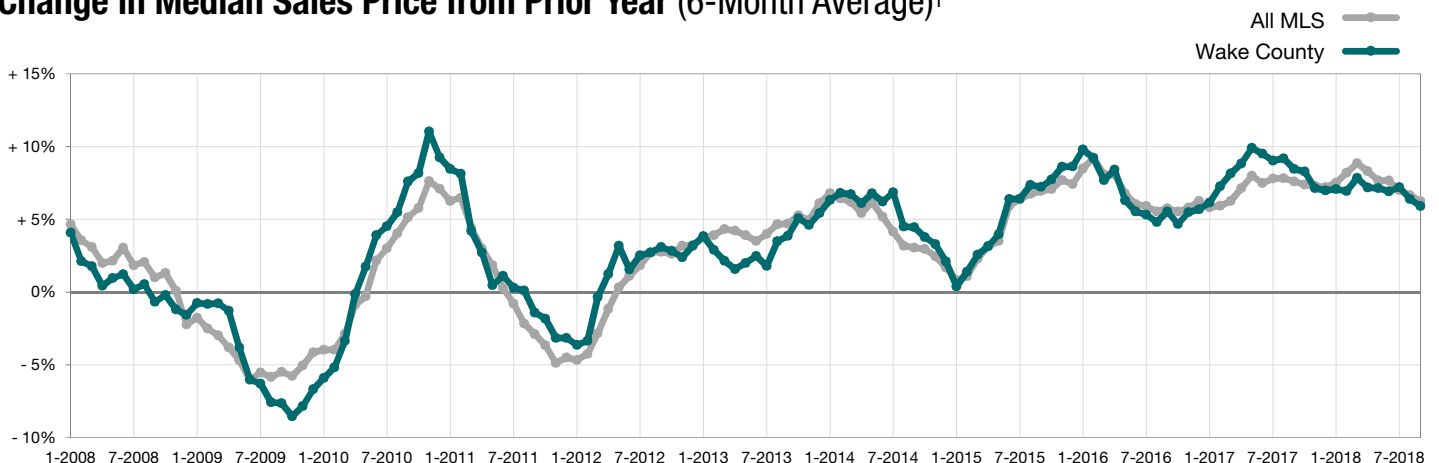
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period