

## Hillsborough

**- 24.4%**

Change in  
New Listings

**- 16.7%**

Change in  
Closed Sales

**+ 6.9%**

Change in  
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	45	34	- 24.4%	479	489	+ 2.1%
Closed Sales	36	30	- 16.7%	337	396	+ 17.5%
Median Sales Price*	\$292,450	<b>\$312,500</b>	+ 6.9%	\$275,000	<b>\$279,990</b>	+ 1.8%
Average Sales Price*	\$301,062	<b>\$324,000</b>	+ 7.6%	\$304,976	<b>\$320,316</b>	+ 5.0%
Total Dollar Volume (in millions)*	\$10.8	<b>\$9.7</b>	- 10.3%	\$102.8	<b>\$126.5</b>	+ 23.1%
Percent of Original List Price Received*	96.8%	<b>96.6%</b>	- 0.2%	97.6%	<b>98.5%</b>	+ 0.9%
Percent of List Price Received*	97.4%	<b>98.7%</b>	+ 1.3%	98.4%	<b>99.5%</b>	+ 1.1%
Days on Market Until Sale**	54	<b>39</b>	- 27.8%	44	<b>41</b>	- 6.8%
Inventory of Homes for Sale	146	<b>111</b>	- 24.0%	--	--	--
Months Supply of Inventory	4.1	<b>2.6</b>	- 36.6%	--	--	--

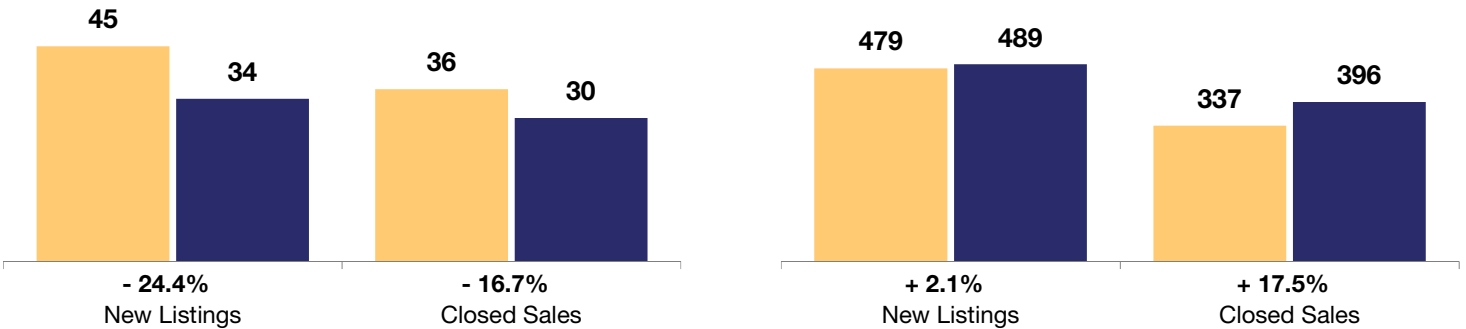
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### September

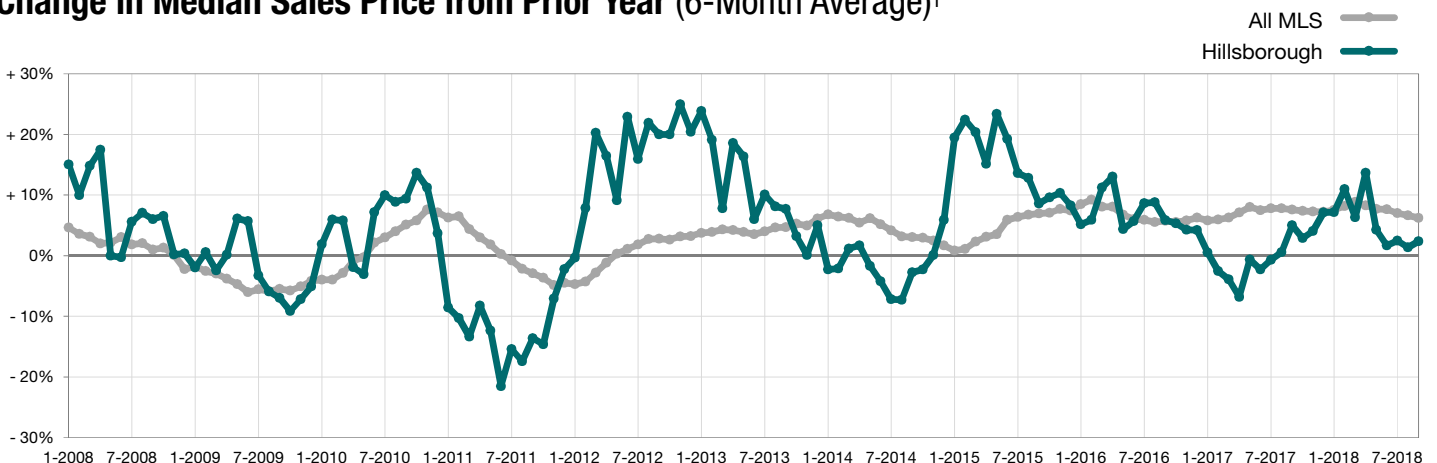
2017 2018

### Year to Date

2017 2018



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period