

Chapel Hill / Carrboro

- 16.1%

+ 1.6%

+ 10.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	149	125	- 16.1%	2,031	2,052	+ 1.0%
Closed Sales	123	125	+ 1.6%	1,464	1,548	+ 5.7%
Median Sales Price*	\$345,000	\$382,000	+ 10.7%	\$363,750	\$386,249	+ 6.2%
Average Sales Price*	\$374,008	\$416,833	+ 11.5%	\$400,408	\$423,205	+ 5.7%
Total Dollar Volume (in millions)*	\$46.0	\$52.1	+ 13.3%	\$586.2	\$654.7	+ 11.7%
Percent of Original List Price Received*	97.4%	98.2%	+ 0.8%	97.4%	98.2%	+ 0.8%
Percent of List Price Received*	98.4%	99.5%	+ 1.1%	98.6%	99.2%	+ 0.6%
Days on Market Until Sale**	45	50	+ 11.1%	48	42	- 12.5%
Inventory of Homes for Sale	567	543	- 4.2%	--	--	--
Months Supply of Inventory	3.7	3.6	- 2.7%	--	--	--

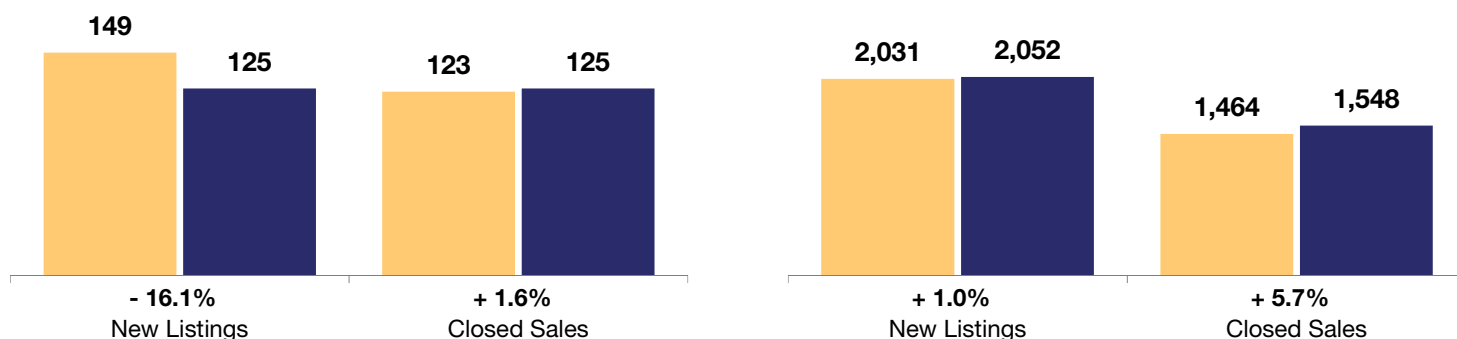
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

September

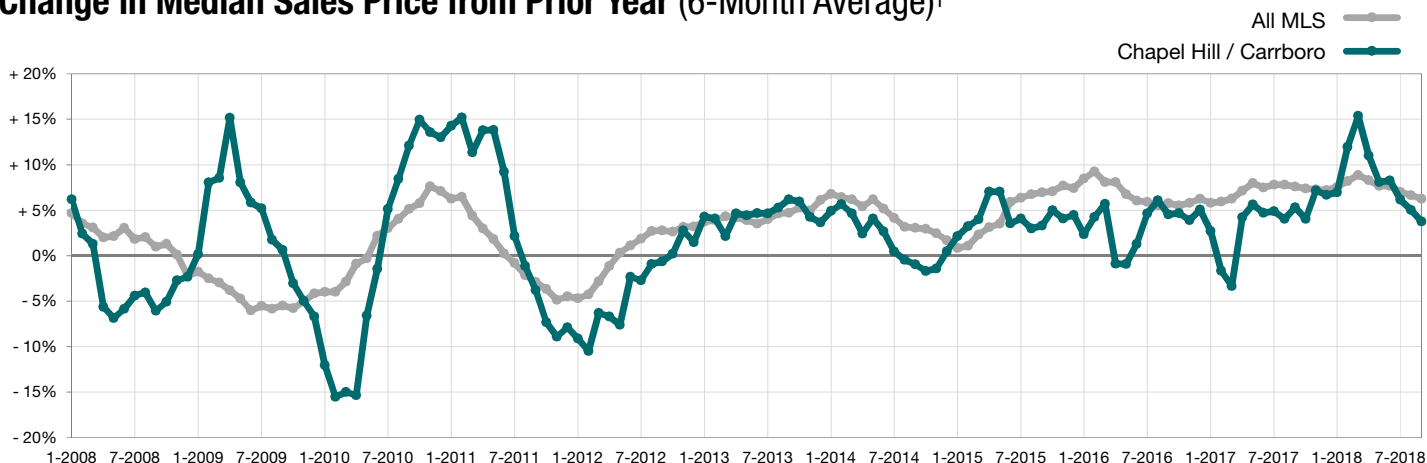
■ 2017 ■ 2018

Year to Date

■ 2017 ■ 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period