

Orange County

- 2.4%

Change in
New Listings

+ 3.1%

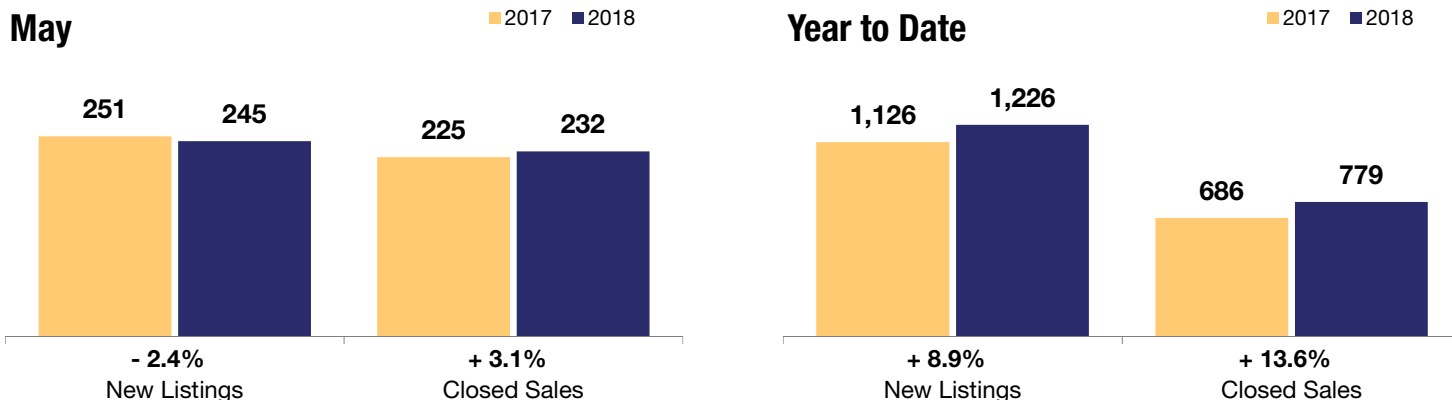
Change in
Closed Sales

- 3.1%

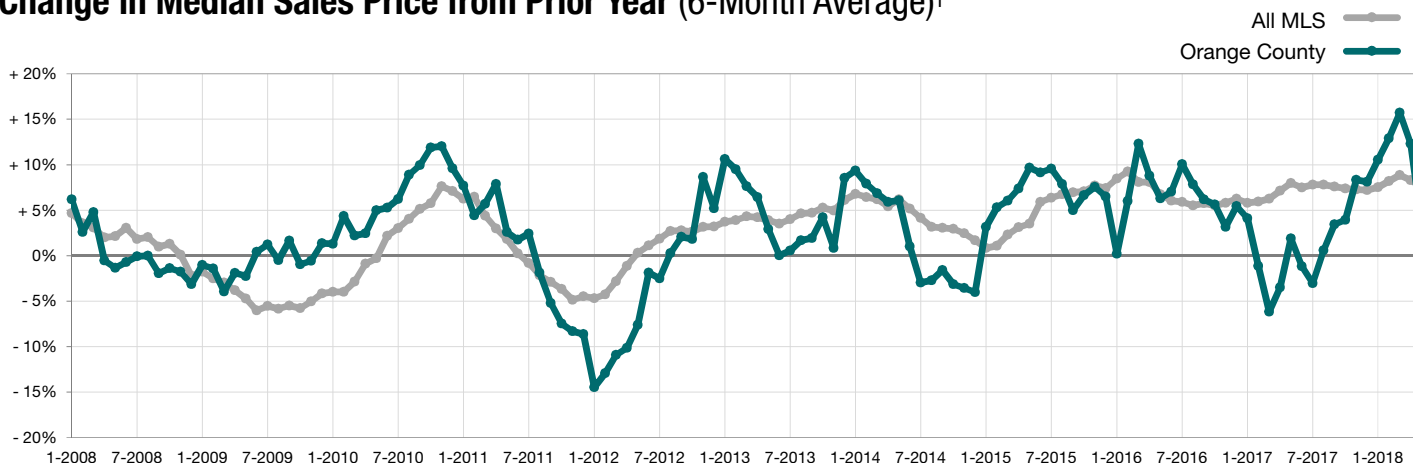
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 251 | 245 | - 2.4% | 1,126 | 1,226 | + 8.9% |
| Closed Sales | 225 | 232 | + 3.1% | 686 | 779 | + 13.6% |
| Median Sales Price* | \$325,000 | \$315,000 | - 3.1% | \$295,000 | \$309,500 | + 4.9% |
| Average Sales Price* | \$388,004 | \$389,131 | + 0.3% | \$347,755 | \$365,883 | + 5.2% |
| Total Dollar Volume (in millions)* | \$87.3 | \$89.9 | + 3.0% | \$238.6 | \$284.7 | + 19.3% |
| Percent of Original List Price Received* | 96.9% | 99.5% | + 2.7% | 96.9% | 98.5% | + 1.7% |
| Percent of List Price Received* | 98.5% | 99.8% | + 1.3% | 98.4% | 99.3% | + 0.9% |
| Days on Market Until Sale** | 44 | 25 | - 43.2% | 51 | 35 | - 31.4% |
| Inventory of Homes for Sale | 490 | 446 | - 9.0% | -- | -- | -- |
| Months Supply of Inventory | 3.3 | 2.9 | - 12.1% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period