

Entire Triangle Region

+ 12.4%

Change in
New Listings

+ 1.4%

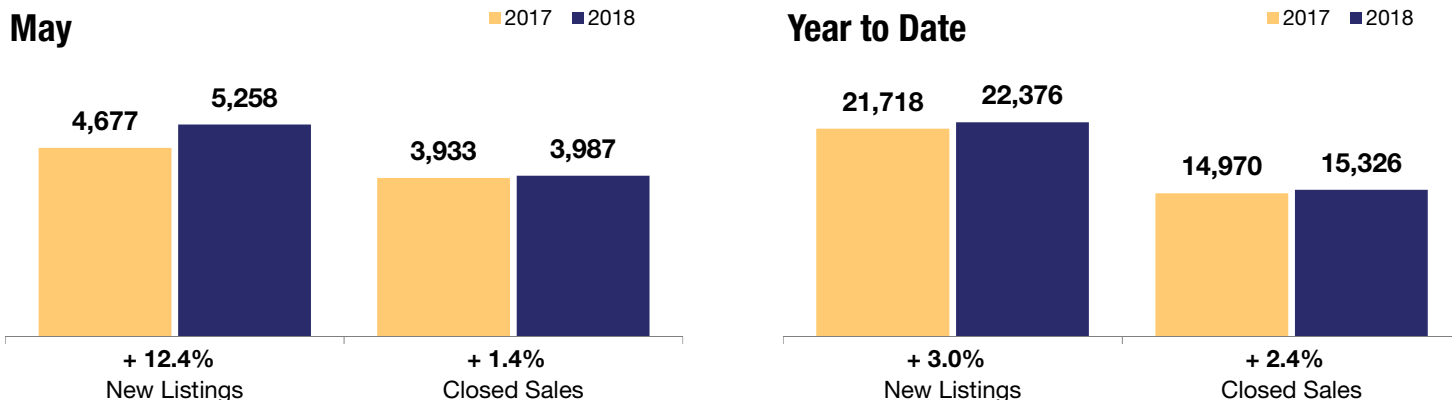
Change in
Closed Sales

+ 5.5%

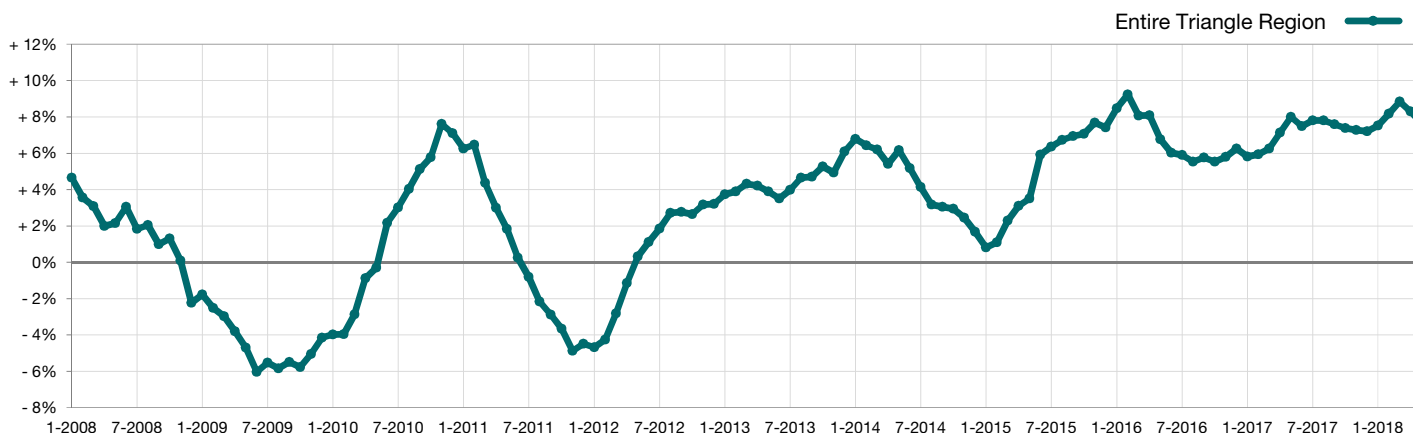
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 4,677 | 5,258 | + 12.4% | 21,718 | 22,376 | + 3.0% |
| Closed Sales | 3,933 | 3,987 | + 1.4% | 14,970 | 15,326 | + 2.4% |
| Median Sales Price* | \$253,000 | \$266,900 | + 5.5% | \$244,000 | \$262,445 | + 7.6% |
| Average Sales Price* | \$293,447 | \$307,654 | + 4.8% | \$280,765 | \$298,635 | + 6.4% |
| Total Dollar Volume (in millions)* | \$1,153.8 | \$1,225.4 | + 6.2% | \$4,200.3 | \$4,574.2 | + 8.9% |
| Percent of Original List Price Received* | 98.3% | 99.1% | + 0.8% | 97.8% | 98.5% | + 0.7% |
| Percent of List Price Received* | 99.2% | 99.8% | + 0.6% | 98.9% | 99.3% | + 0.4% |
| Days on Market Until Sale** | 31 | 25 | - 19.4% | 39 | 33 | - 15.4% |
| Inventory of Homes for Sale | 8,762 | 8,468 | - 3.4% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 2.5 | - 7.4% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period