

Chapel Hill / Carrboro

+ 10.0%

Change in
New Listings

- 3.1%

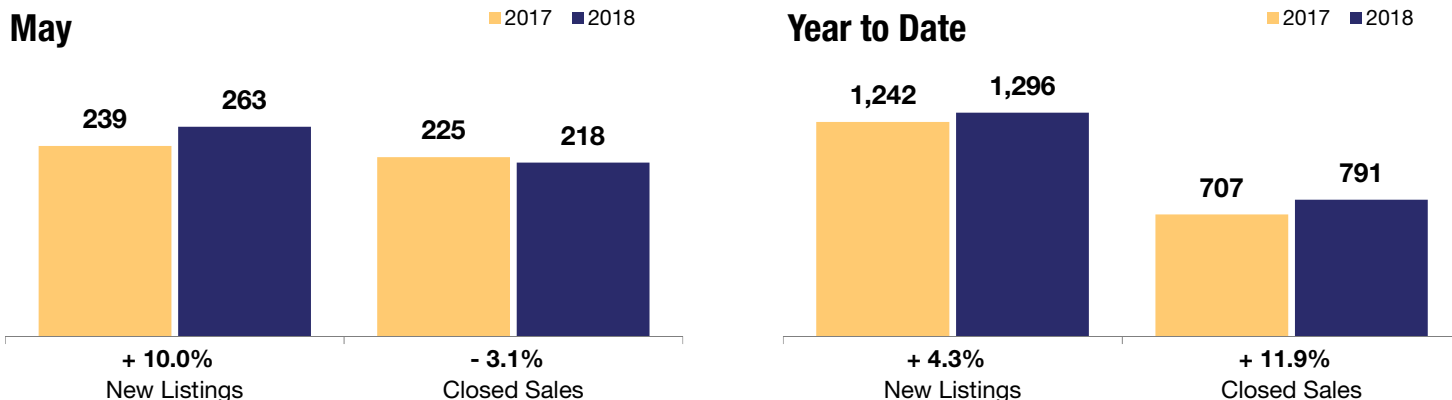
Change in
Closed Sales

+ 7.4%

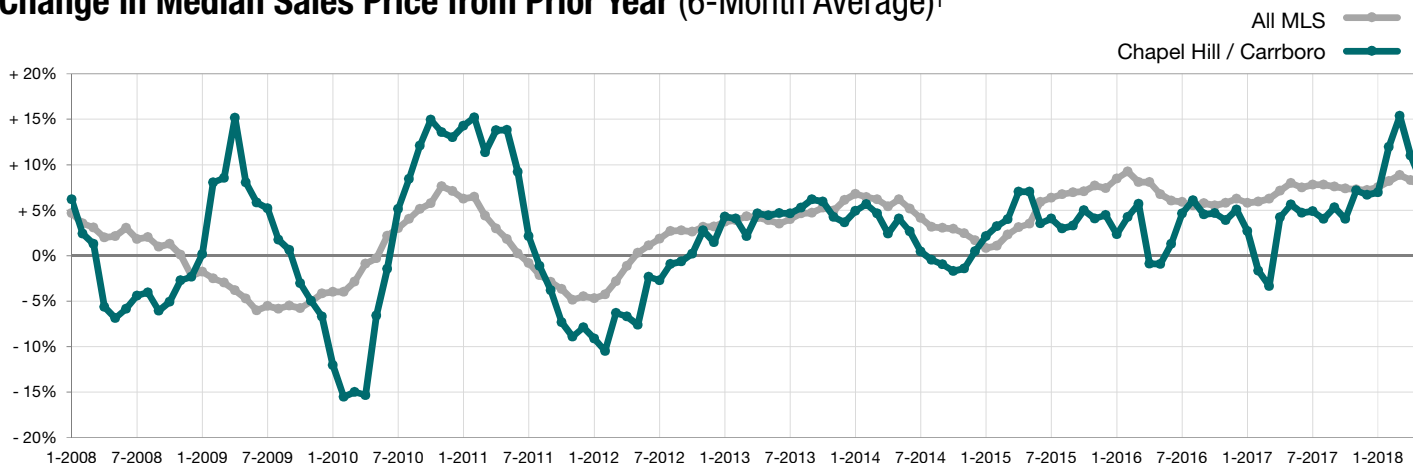
Change in
Median Sales Price

| | May | | | Year to Date | | |
|--|-----------|-----------|---------|--------------|-----------|---------|
| | 2017 | 2018 | + / - | 2017 | 2018 | + / - |
| New Listings | 239 | 263 | + 10.0% | 1,242 | 1,296 | + 4.3% |
| Closed Sales | 225 | 218 | - 3.1% | 707 | 791 | + 11.9% |
| Median Sales Price* | \$371,500 | \$399,088 | + 7.4% | \$351,000 | \$383,400 | + 9.2% |
| Average Sales Price* | \$423,501 | \$439,786 | + 3.8% | \$390,965 | \$411,088 | + 5.1% |
| Total Dollar Volume (in millions)* | \$95.3 | \$95.9 | + 0.6% | \$276.4 | \$325.2 | + 17.6% |
| Percent of Original List Price Received* | 97.3% | 98.9% | + 1.6% | 97.3% | 98.4% | + 1.1% |
| Percent of List Price Received* | 98.7% | 99.5% | + 0.8% | 98.5% | 99.3% | + 0.8% |
| Days on Market Until Sale** | 43 | 30 | - 30.2% | 52 | 41 | - 21.2% |
| Inventory of Homes for Sale | 595 | 551 | - 7.4% | -- | -- | -- |
| Months Supply of Inventory | 3.8 | 3.6 | - 5.3% | -- | -- | -- |

* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period