

Chapel Hill / Carrboro

- 0.7%

+ 19.0%

- 1.4%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	April			Year to Date		
	2017	2018	+ / -	2017	2018	+ / -
New Listings	268	266	- 0.7%	1,003	1,030	+ 2.7%
Closed Sales	168	200	+ 19.0%	482	572	+ 18.7%
Median Sales Price*	\$374,950	\$369,585	- 1.4%	\$346,941	\$378,750	+ 9.2%
Average Sales Price*	\$399,506	\$395,361	- 1.0%	\$375,776	\$400,411	+ 6.6%
Total Dollar Volume (in millions)*	\$67.1	\$79.1	+ 17.8%	\$181.1	\$229.0	+ 26.5%
Percent of Original List Price Received*	98.3%	99.0%	+ 0.7%	97.2%	98.1%	+ 0.9%
Percent of List Price Received*	98.9%	99.6%	+ 0.7%	98.4%	99.1%	+ 0.7%
Days on Market Until Sale**	43	30	- 30.2%	57	46	- 19.3%
Inventory of Homes for Sale	598	507	- 15.2%	--	--	--
Months Supply of Inventory	3.8	3.3	- 13.2%	--	--	--

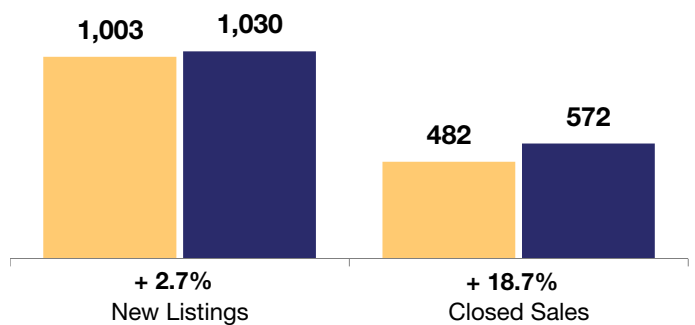
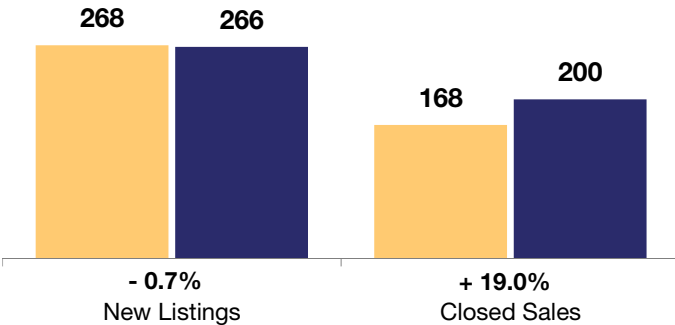
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

April

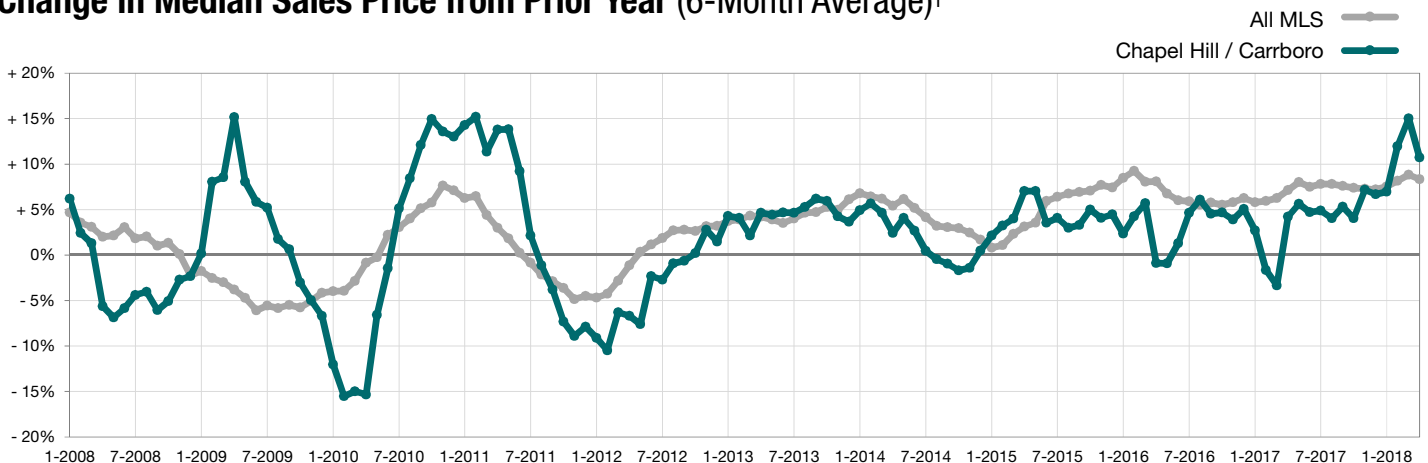
2017 2018

Year to Date

2017 2018



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period