

## Chapel Hill / Carrboro

**- 17.1%**

Change in  
New Listings

**- 13.3%**

Change in  
Closed Sales

**- 5.3%**

Change in  
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	82	68	- 17.1%	2,408	2,327	- 3.4%
Closed Sales	128	111	- 13.3%	1,814	1,801	- 0.7%
Median Sales Price*	\$392,706	\$371,900	- 5.3%	\$355,000	\$365,500	+ 3.0%
Average Sales Price*	\$416,671	\$443,422	+ 6.4%	\$392,104	\$408,687	+ 4.2%
Total Dollar Volume (in millions)*	\$53.3	\$49.2	- 7.7%	\$711.3	\$736.0	+ 3.5%
Percent of Original List Price Received*	95.7%	96.6%	+ 0.9%	96.2%	97.2%	+ 1.0%
Percent of List Price Received*	97.6%	97.8%	+ 0.2%	97.9%	98.5%	+ 0.6%
Days on Market Until Sale**	77	50	- 35.1%	68	50	- 26.5%
Inventory of Homes for Sale	465	361	- 22.4%	--	--	--
Months Supply of Inventory	3.0	2.4	- 20.0%	--	--	--

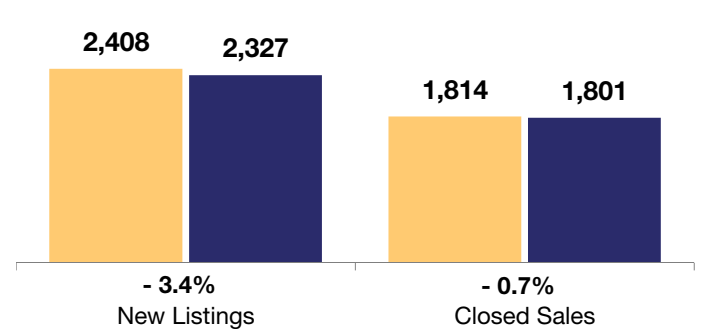
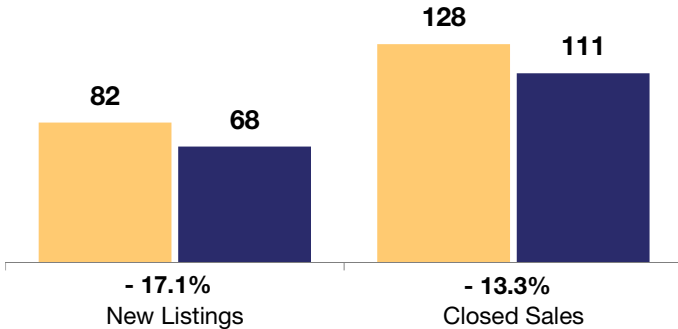
\* Does not account for seller concessions. | \*\* Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

### December

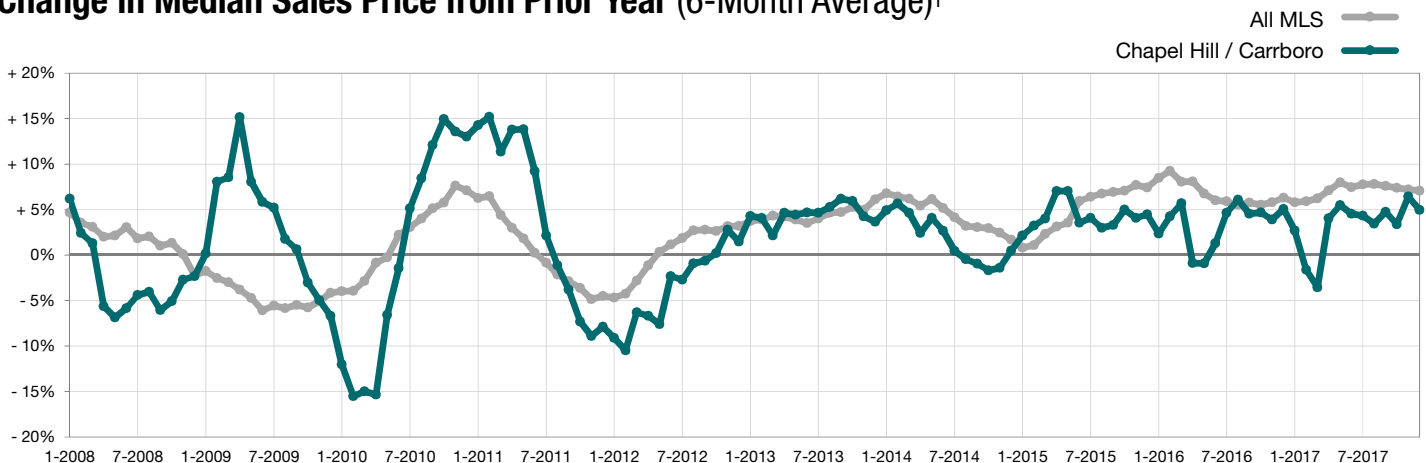
2016 2017

### Year to Date

2016 2017



### Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period