

Cary / Apex / Morrisville

+ 10.1%

Change in
New Listings

+ 10.0%

Change in
Closed Sales

+ 7.5%

Change in
Median Sales Price

	December			Year to Date		
	2016	2017	+ / -	2016	2017	+ / -
New Listings	258	284	+ 10.1%	6,380	6,544	+ 2.6%
Closed Sales	441	485	+ 10.0%	5,305	5,490	+ 3.5%
Median Sales Price*	\$332,061	\$356,900	+ 7.5%	\$329,500	\$353,000	+ 7.1%
Average Sales Price*	\$367,193	\$389,246	+ 6.0%	\$361,318	\$384,506	+ 6.4%
Total Dollar Volume (in millions)*	\$161.9	\$188.8	+ 16.6%	\$1,916.8	\$2,110.9	+ 10.1%
Percent of Original List Price Received*	98.1%	97.4%	- 0.7%	98.8%	98.7%	- 0.1%
Percent of List Price Received*	99.1%	99.1%	0.0%	99.4%	99.6%	+ 0.2%
Days on Market Until Sale**	33	36	+ 9.1%	23	24	+ 4.3%
Inventory of Homes for Sale	666	743	+ 11.6%	--	--	--
Months Supply of Inventory	1.5	1.6	+ 6.7%	--	--	--

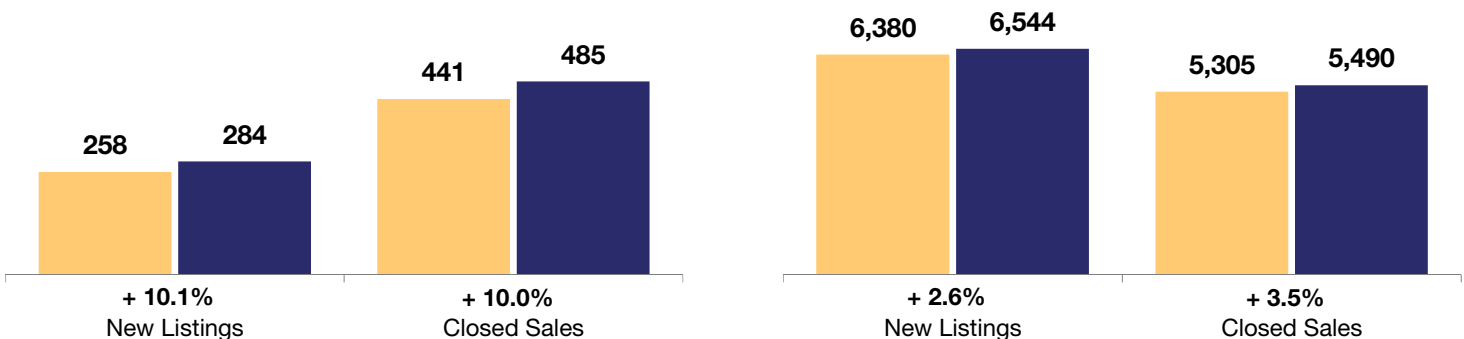
* Does not account for seller concessions. | ** Resale properties only. | Activity for one month can sometimes look extreme due to small sample size.

December

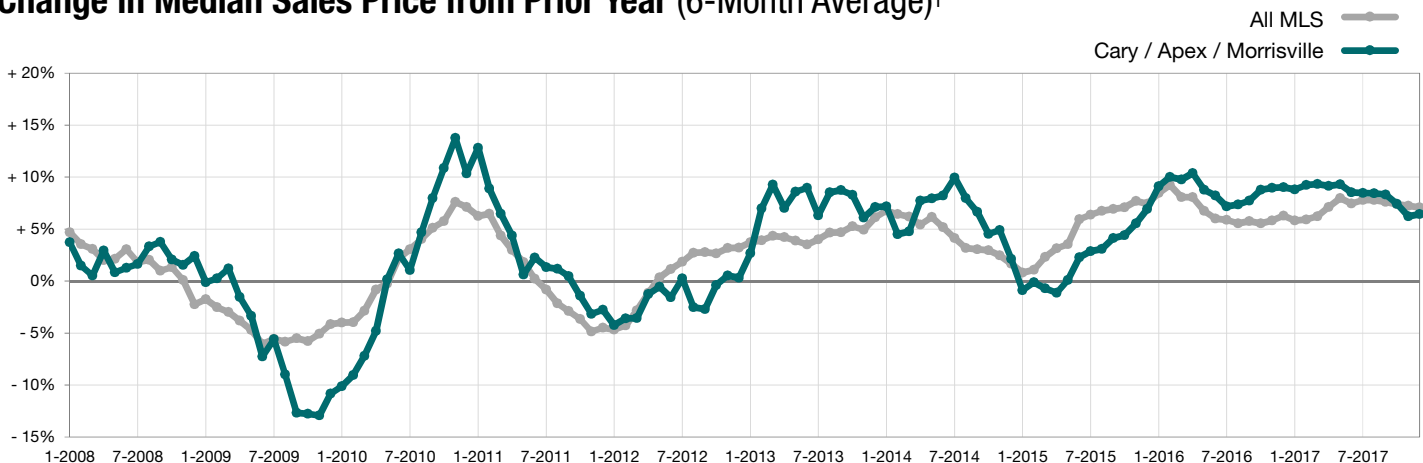
2016 2017

Year to Date

2016 2017



Change in Median Sales Price from Prior Year (6-Month Average)†



† Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period